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NonStop Computing Update April 2007



Welcome to the April 2007 edition of the *NonStop Computing Update*, a newsletter with information about HP Integrity NonStop and HP NonStop servers.

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Success Stories

HP Neoview takes FOSE 2007 enterprise systems award

The HP Neoview enterprise-class data warehouse platform, based on Integrity NonStop technology, was honored at FOSE 2007, the government's largest gathering of information technology professionals, with the FOSE 2007 enterprise systems award. FOSE 2007, held in Washington DC in March, proved once again to be a major showcase for the introduction of new technology products and innovations. More than 100 high technology companies submitted new products in the annual GCN Best of FOSE Awards program. The awards were judged for outstanding technology advancement and innovation by GCN Lab staff and the technology editors of *GCN* and *Washington Technology*.

"The federal government spends more than \$75 billion annually on information technology, so industry pays close attention. This made choosing this year's Best of FOSE products very difficult," said Wyatt Kash, editor in chief of *GCN*. "The editors looked for product innovation particularly suited to the public sector, and we were not disappointed. Participating companies showcased new ways for government to operate more

NonStop Computing News

Integrity NonStop and Integrated Research land Woolworths deal in Australia

According to [an article published by Supply Chain Review](#), "Woolworths has purchased Integrated Research's PROGNOSIS system performance monitoring and application management software. The supermarket leader has purchased products for ATM/POS product range, used by organizations to manage their automated teller machine and EFTPOS card transaction networks. Woolworths is a new user of Integrity NonStop servers, which are renowned for their high reliability and availability. PROGNOSIS is considered the globally dominant solution for monitoring, diagnosing, and reporting on the performance of these computer systems. Integrated Research achieves 95 percent of its revenue from outside of Australia, and the company says the addition of Woolworths to its local customer base is significant."

Crossflo teams up with HP for healthcare data offering

Crossflo Systems, a provider of data sharing technology for the public sector, has announced that its Crossflo DataExchange Software will be available with the Integrity NonStop platform in a new healthcare interoperability solution. Crossflo DataExchange (CDX) Software rapidly connects data stores across disparate hospitals, labs, pharmacies, and government agencies while allowing healthcare providers to secure and retain control of their data.

"With the combination of the cost-effective, high-availability Integrity NonStop platform and CDX, healthcare providers can make connections that aid in the fight against bioterrorism, support disease trend analysis, and provide critical feedback to Health and Human Services agencies," stated Renney Senn, Crossflo's CEO and president. "With this joint offering, we can help measure and improve healthcare quality initiatives across the public health community—at local, state, and federal levels."

>> [Read more in a Computer Business Review Online article](#) and [see the Crossflo press release](#).

efficiently, safeguard our country, and move our national agenda forward.”

>> [Find out more about the HP Neoview platform.](#)

GoldenGate MBU Croatia contract

GoldenGate Software, the leading provider of transactional data management solutions, is working with MBU Croatia, a service provider to the majority of banks in Croatia. Founded in 1994, MBU designed, built, and installed MBNET—Croatia’s leading ATM and POS terminal network—and names 21 banks across Croatia and Central and Eastern Europe as customers. MBU uses GoldenGate software to migrate critical customer data between its NonStop applications. This function will underpin its disaster recovery system and guarantee 24x7 availability of its network of ATMs across the region, mitigating business risks and ensuring compliance with critical banking regulations.

>> [Read the *Finextra* article.](#)

General News

HP’s Neoview data warehouse

HP is developing a data warehousing appliance that will scale out to hundreds of processors and hundreds of terabytes of data. HP has been shipping this appliance to trial customers since October 2006 and is expected to formally announce it later this year. HP said that it had speeded up BI operations thirteen-fold for a trial customer.

New to the Integrity NonStop environment?

If you’re new to the Integrity NonStop environment or unfamiliar with NonStop technology, the [Quick Start to Integrity NonStop servers](#) web page can help. Recently updated, the site’s wide array of resources will help you understand what makes Integrity NonStop systems the world’s most reliable servers for critical business applications. Included are links to fundamental concepts; overviews and primers for servers, operating environments, and architectures; analyst reports; current news; success stories; and industry solutions.

Read the latest Integrity NonStop brochure

The world’s largest businesses are loyal and passionate about NonStop systems because, when it comes to continuous availability and business continuity, nobody does it better. In fact, nobody even comes close. [See the newest Integrity NonStop brochure](#) and find out more.

Partner News

***Availability Digest* examines transaction-oriented computing**

April’s *Availability Digest* discusses the benefits of transaction-processing technology. Issue contents also include collision detection and resolution, environmental faults’ impact on availability, and how a single keystroke caused a US\$38 billion headache in Alaska. The Digest promotes continuous processing architectures and active-active technology. www.availabilitydigest.com

CAIL Release 8 announcement

New CAIL Release 8 software includes features to enhance system security and connectivity with NonStop server-based information services. For information about new CAIL capabilities, visit www.cail.com/R8, www.cail.com/specs, or www.cail.com/adapt.

comforte’s SecurFTP now supports the SOCKS protocol

SecurFTP/SSL, comForte’s standard-based implementation of the FTP/SSL file transfer encryption protocol, has been enhanced to support the SOCKS protocol. SOCKS is a protocol allowing applications to transparently use the services of a network firewall. The support of SOCKS enables SecurFTP/SSL to connect to other systems through firewalls in a controlled manner. See more information about [SecurFTP](#) and the [SOCKS protocol](#) online.

Crossroads expands representation

Crossroads is pleased to introduce two new members to its sales team: Rick Teeuwsen for Canada and Mr. How Seen Yong for the Asia-Pacific and Japan region. Both have many years of experience servicing NonStop server users. Their responsibilities include working with users and HP personnel to support HP’s Virtual TapeServer. Contact [Rick Teeuwsen](#) at +1 (905) 901 2804 or [How Seen Yong](#) at +65 9664 2216.

>> [See the Techworld article.](#)

CIOs on the year ahead: Trends and priorities

Tom Field, executive editor of the CXO Media Custom Solutions Group, recently sat down with CIO publisher Gary Beach to discuss the findings of *CIO Magazine's* 2007 "State of the CIO survey." Two installments of the discussion are now available online. The first covers top management and technology trends; the second addresses management skills and the success criteria senior IT executives feel are most necessary to succeed.

>> [Read the interview.](#)

Geek Gap: Ten tips for better IT and business relations

It's a well-known fact that business professionals (suits) and technology professionals (geeks) often fail to communicate clearly and effectively. We've dubbed this phenomenon the "Geek Gap." There's no sure-fire prescription for getting technologists and business folks to come together. As a general rule however, the more each side learns about the other, the closer you'll come to bridging the gap. With those objectives in mind, a guest editorial by Bill Pflieger and Minda Zetlin offers 10 tips—five for geeks from suits, and five for suits from geeks.

>> [Read the Geek Gap editorial.](#)

CSP joins PCI Security Vendor Alliance

CSP has joined the [PCI Security Vendor Alliance](#) and is proud to be the first member to address security for the NonStop platform. The PCI Security Vendor Alliance is a coalition of vendors who offer focused solutions and expertise in securing payment card transactions. Contact CSP at sales@CSPsecurity.com or visit www.CSPsecurity.com.

TSI enhances ViTAL disaster recovery support

Tributary Systems Inc. (TSI) continues to enhance ViTAL, its industry-leading virtual tape solution, by extending its use of multiple virtual libraries to further automate and streamline support for disaster recovery operations. For additional information, contact Larry Meyers at +1 (817) 354 8009 or salesusa@tributary.com.

Password Manager offers new individual autoloader version

Version 3.0 of Password Manager (PWM) software delivers all the capabilities of the corporate version at a fraction of the price. It creates and manages strong passwords in a handy keychain device and is delivered with a Policy Master CD, Autoloader Token, and Autoloader Cradle. For more information, visit [here](#).

User Group News

HP executive keynote speakers at ITUG Summit 2007

ITUG and HP have announced that the following top HP executives will be featured keynote speakers at ITUG Summit 2007 at the HP Technology Forum and Expo, June 18–21 in Las Vegas:

- Mark Hurd, HP chairman and CEO
- Randy Mott, executive vice president and CIO
- Ann Livermore, executive vice president, Technology Solutions Group

Registration is now open for ITUG Summit. Remember, it pays to register early. All ITUG members that register by April 15 will be entered into a raffle for a chance to win a flat screen TV. Customers will be exposed to the broad range of HP technologies while maintaining access to NonStop platform-focused user training, technical information, networking, and the vendor exhibition you've come to expect from ITUG Summit. So come and experience the premier event for user training and technical information for NonStop server customers.

>> [Register today.](#)

Survey: Business continuity and availability a high priority for 2007

More than 80 percent of IT decision-makers at both large and medium-size businesses view business continuity and availability as an increased priority for 2007 and key to sharpening their competitive business edge worldwide, according to results from a survey commissioned by HP and conducted by GCR Custom Research. The survey further revealed that investments in disaster-tolerant solutions, backup and recovery efforts, security, and improved IT service management offerings will also increase in 2007. In addition, the ability to meet competitive pressures, maintain uptime, prepare for pandemic outbreaks, and improve regulatory compliance ranked as significantly higher priorities in 2007 than in 2006. Overall, the results mark a shift in strategy for many companies, which have historically taken a reactive approach to recovering from unplanned downtime or disasters, to longer-term business continuity planning.

>> [See the details.](#)

HP extends reach in high-growth network-attached storage

HP has signed a definitive agreement to acquire PolyServe, Inc., a leading provider of storage software for application and file serving utilities. The acquisition provides a strong entry point for HP into the high-growth enterprise network-attached storage (NAS) market and allows the company to extend NAS

Regional User Group updates

There are more than 30 active ITUG Regional User Groups (RUGs) worldwide. Currently published meeting schedules are listed here.

- » BITUG: The British Isles NonStop User Group (BITUG) will hold a Security SIG Meeting on April 25 and an Education Day on May 14.
- » CTUG: The Canadian Tandem Users Group (CTUG) will hold a Spring Technical Session on May 9 in Toronto, Canada, and on May 10 in Montreal.
- » DUST: The Desert Users of Tandem (DUST) will hold a meeting on April 17 in Phoenix, Arizona, including presentations about SOA from HP, Crystal Point, and River Rock Software.
- » FinTUG: The Finnish Tandem Users Group (FinTUG) will hold a seminar April 16–18 aboard a cruise from Helsinki to Stockholm.
- » MATUG: The Mid Atlantic Tandem Users Group (MATUG) will hold a meeting on April 20 in Dulles, Virginia.
- » SunTUG: The Florida HP Technologies Users Group (SunTUG) will hold a Sunshine Summit event on May 4.

>> [See the complete ITUG calendar for RUGs and SIGs.](#)

Education News

Register now for ITUG Summit 2007 preconference seminars

Register to maximize your ITUG Summit 2007 event experience by arriving a day early and attending one of the following preconference seminars. Additional registration fees are required.

- Quick NS-series Servers Fundamentals
- Quick Integrity NonStop Operating System Run-Time Architecture
- Quick Introduction to NonStop SQL/MX Query Analysis
- Quick Integrity NonStop Operating System Application Migration
- Designing EVA Storage Solutions—Getting it Right the First Time
- Managing Enterprise Infrastructure Events for Availability and Regulatory Compliance
- High Availability Technologies and Best Practices
- System Administration Power Tips and Techniques
- Soft Skills for the IT Professional
- Network Security

>> [See seminar abstracts, speakers, and the latest updates.](#)

>> [Register today.](#)

April/May Customer Conference Calls

The following one-hour webcasts, presented from 8:00 to 9:00 a.m. PDT (U.S.), are accessible over worldwide toll-free phone numbers for audio and use the HP Virtual Classroom (HPVC) for slide display.

technology to blades, the fastest growing segment of the storage market. The acquisition will also allow HP to offer customers a powerful consolidation platform for databases that require high performance and resilience. PolyServe software works with HP's portfolio of storage arrays to consolidate and virtualize NAS in Linux or Windows® environments. With the software, information from file or database servers can be consolidated into a single, shared pool of storage that is highly available and can scale to match business demands.

>> [See the press release](#) and more information about [HP StorageWorks](#).

Service and Support News

Support Notes, March 2007

>> [View NonStop technology Support Notes released during March 2007](#).

April 19

Topic: Introduction to the MR-Win6530 NonStop Terminal Emulator

Presenter: Karen Copeland

May 3

Topic: NonStop Time Synchronization Product

Presenter: Karen Copeland

>> [Sign up for conference call announcements, view upcoming presentations, or replay previous calls](#).

Spotlight HP

HP Education Services: Boost the success of your IT projects

If your IT organization is like most, you're constantly juggling several major projects. As budget pressures mount, it's more important than ever to take every step possible to guarantee the success of these projects. But what factor has the biggest impact on success? A thorough project plan? Technology that works the way it's supposed to work? Clear communication among team members? Of course all of these factors are important, but the number one factor affecting IT project success is the skill of the team. In fact, IDC research shows a strong, undeniable link between training, team skill, and project success.

>> [Read more](#).

Important Phone Numbers and Links

(Phone numbers are for North America only, unless otherwise noted.)

- » [Why Buy NonStop?](#)
Support for selling the NonStop value propositions to the executives in your company.
- » [NonStop news](#)
The very latest NonStop product news.
- » [Global Mission Critical Solution Center](#)
1 (800) 255 5010 (U.S. only)
Technical hardware and software defect support and usage assistance.
- » [NonStop Presales Group](#)
1 (800) 282 6672
Product information, price quotations, order processing information.
- » [NonStop eServices portal](#)
A convenient, password-protected portal with access to a wide variety of services.
- » [NonStop partners](#)
Information on strategic partnerships, partner products, services, and solutions.
- » [Integrity NonStop server partner solutions and applications search tool](#)
Interactive, cross-platform tool to quickly find NonStop solutions.
- » [NonStop Education & training](#)
1 (800) 472 5277
Education schedules, information, prices, and class enrollments.
- » [NonStop Customer Conference Call](#)
Monthly technical updates—a “What's New” in the NonStop world.
- » [NonStop Technical Library](#)
A wide range of NonStop product publications, including technical manuals, articles, and support information.
- » [Business continuity and disaster recovery solutions](#)
Basic information about business continuity, NonStop products and services for business continuity and disaster recovery, and customer successes.
- » [NonStop software](#)
Information for developers of NonStop system applications.
- » [Interactive Upgrade Guide](#)
An interactive tool to help plan system release migrations.
- » [Web technology](#)
Preserving your investment in NonStop system business applications and databases while applying the latest Internet technologies.
- » [Product information for Integrity NonStop and NonStop servers](#)
- » [Better modernization for legacy mainframes](#)
- » [ITUG](#), a user group for the NonStop server community:
+1 (312) 321 6851
- » [NonStop Services & support](#)
- » [Network & service providers](#)

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